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PRICE LIST

Fall 1935 and Spring of 1936

Azaleas, Kalmias, Rhododendrons, Hemlocks and other Hardy Plants



JAN 30 1936

S. Department of Agriculture



Partial view of one of our Nurseries at Linville.

LINVILLE NURSERIES

Located at an elevation of 4,500 feet above sea-level
"Crest of the Blue Ridge Mountains"

LINVILLE, NORTH CAROLINA

Owned and operated by
Linville Improvement Co.
Linville, N. C.

L. A. BERCKMANS, Augusta, Ga.
P. J. A. BERCKMANS, Augusta, Ga.
Associates and Sales Representatives

Branch Offices: Wilmington, North Carolina, and Augusta, Georgia

Introductory

THE Linville Nurseries, at Linville, N. C. (on the Black Bear Trail from Canada to Florida, U. S. Route 221), were established in 1929, and are ideally located on the slope of Grandfather Mountain at an elevation of 4,500 feet above sea-level; and upon the 16,000-acre tract owned by the Linville Improvement Company.

We specialize in **native plants** as are described in this folder. The location from which these plants will be collected and grown, being amid the peaks of the Blue Ridge, one of the oldest mountain ranges of the world, give us the opportunity to offer plants of unusual vigor and hardiness.

TERMS AND CONDITIONS

SHIPPING SEASONS: Usually from March 1, to the last of May, and September 1, until the ground freezes.

TERMS: Sixty days from date of invoice. If purchaser's credit is unknown to us, cash or satisfactory reference is required.

QUOTATIONS: 5 plants of the same variety and size will be charged at the 10 rate; 30, at the 100 rate; 300, at the 1000 rate.

PACKING: No packing charge on orders of ten dollars or more.

SHIPPING INSTRUCTIONS: Give these in all cases.

LIABILITY AND CLAIMS: All shipments travel at purchaser's risk. We do not guarantee safe delivery.

No liability to attach to us where frost, drought, fire, or other casualties beyond our control prevent delivery of stock that may be contracted for.

SHIPPING FACILITIES: Carload lots from Ashford, North Carolina. Express shipments from Linville and Ashford. Can also make delivery by truck.

OUR GUARANTEE: We guarantee all plants to be true to name, first class in every respect, and just as represented.

Orders are accepted according to terms and conditions as above.

Address all communication to:

L. A. and P. J. A. BERCKMANS,
Associates, Augusta, Georgia

NOTE: Neither L. A. Berckmans nor P. J. A. Berckmans is connected with any other nursery.

PLANTING AND CARE OF AZALEAS, KALMIAS AND RHODODENDRONS

(Please read these instructions carefully.)

Soil Composition: To get the best results, the soil must be acid and well drained.
(testing pH 5-6) An excellent mixture is:

2 parts of sandy loam.

1 part of leaf mold, preferably from hardwood growth,
(avoiding use of leaf mold from maple trees.)

1 part Florida Humus.

1 part old dairy manure, at least one year old.

Planting: This is best done in the fall as soon as the wood is matured and can be continued until a month before the ground freezes. The spring planting can start as soon as the frost is out of the ground, and continue until growth starts. Dig holes of ample size and fill in around the plant with the soil mixture as above recommended. Set plant in hole to the same depth that it stood in its original position. Firm soil slightly so that there will be no air pockets. **Water thoroughly**, add more soil after water settles. Level the ground. **Mulch** to a depth of 2 to 4 inches with old hardwood

sawdust, rotted leaves, or leaf mold. Replenish mulching from time to time as needed. As these plants have only surface roots, they should not be cultivated with a hoe. Pull out the grass and weeds. Never allow the plants ot suffer for water.

To insure yearly bloom, break off the seed pods as they form immediately after blooming.

Fertilization: An annual application, just before growth starts, of well-rotted old dairy manure or cotton seed meal is advisable. This should be scratched in lightly, so as not to destroy the surface roots. Water thoroughly after applying the fertilizer, and replace mulch.

Insects: The lace-bug and red spider can be eradicated by spraying with Sunoco oil, 1 gallon to 50 gallons of water, and add ½ pint of Black Leaf 40. Another good spray is Nursey Volck and Black Leaf 40, (See directions on container). As soon as the insects hatch, usually in April or May, spray and repeat at intervals should there be another infestation.

Fungus: Leaf blister or other fungi can be eradicated by spraying with Bordeaux Mixture (4-5-50), or with Sulfocide, 1 to 200. Always apply spray to all parts of stem and foliage and with plenty of force in the form of a fine mist.

Spraying: This should never be done when the mercury is below 40°, neither should it be applied during the heat of the day—late afternoon is the proper time.

Note: You cannot expect satisfactory results unless plants are properly planted and subsequently cared for.

P R I C E L I S T

All plants quoted will be carefully selected, BALLED AND BURLAPPED.

ABIES fraseri. Fir. Balsam.

Nursery Grown.	Per 10 Per 100	
12 to 18 inches, stocky, well-branched	\$ 4.00	\$ 33.00
18 to 24 inches, stocky, well-branched	5.00	45.00
2 to 3 feet, stocky, well-branched	9.50	
3 to 4 feet, stocky, well-branched	13.75	100.00
4 to 5 feet, very heavy, well-branched	25.00	187.50
5 to 6 feet, very heavy, well-branched	30.00	



Abies Fraseri, Nursery Grown 18 to 24 inches.

AZALEA calendacea. Flame Azalea. Many shades of yellow, orange, and buff. Succeeds best in partial shade. Hardy from New England to Florida. (Same soil as recommended for Rhododendrons.)

Nursery Grown, Transplanted Clumps.

	Per 10	Per 100	Per 1000
12 to 18 inches, strong, well-branched, many young stems	\$ 9.50	\$ 85.00	\$ 750.00
18 to 24 inches, strong, well-branched, many young stems	13.50	120.00	1000 00
2 to 3 feet, strong, well-branched, many young stems	15.00	135.00	1250.00
3 to 4 feet, extra strong, well-branched, many young stems	25.00	200.00	

AZALEA calendulacea. Collected Clumps.

	Per 10	Per 100	Per 1000
18 to 24 inches, strong, many young stems.....	\$ 5.25	\$ 45.00	\$ 400.00
2 to 3 feet, strong, many young stems	6.50	55.00	450 00
3 to 4 feet, extra strong, many young stems.....	9.00	85.00	750.00
4 to 5 feet, extra strong, many young stems.....	15.00	125.00	1150.00

These collected clumps were cut back to the ground, two to five years ago, and therefore, have many vigorous young growths.

We make combination carload shipments. Send list for quotations. Place order now and have plants reserved.

P R I C E L I S T



Azalea calendulacea, Nursery Grown 2 to 3 feet.

AZALEA nudiflorum. Pinxter flower; flowers pink, fragrant. Succeeds best in partial shade. Hardy from New England to Florida. (Same soil as recommended for Rhododendrons.)

Nursery Grown, Transplanted Clumps.
Per 10 Per 100

8 to 12 inches, strong, well-branched, many young stems	\$ 7.00	\$ 65.00
12 to 18 inches, strong, well-branched many young stems	10.50	90.00
18 to 24 inches, strong, well-branched, many young stems	12.50	110.00
2 to 3 feet, extra strong, bushy, many young stems	18.50	

AZALEA vaseyi. Shell pink Azalea. Very rare, early bloomer. Should have filtered shade; recommended only for the upper and colder sections. Found only on a few of the highest mountains of North Carolina. (Same soil as recommended for Rhododendrons.)

Nursery Grown, Transplanted Clumps.

	Per 10	Per 100
12 to 18 inches, strong, well-branched many young stems	\$12.50	\$115.00
18 to 24 inches, extra strong, bushy, many young stems	20.50	185.00
2 to 3 feet, extra strong, bushy, many young stems	25.00	200.00
3 to 4 feet, Specimens , extra strong, bushy, many young stems.....	40.00	

KALMIA latifolia, Calico Bush. Mountain Laurel. Gives a fine effect when interplanted with Rhododendrons. Habitat from Nova Scotia to Florida. Very adaptable as to location. Will grow on edge of swamps almost as well as in dry soil. Will succeed in sun or shade, but gives best results in partial shade. They are not happy in clay or alkaline soil. (Same soil as recommended for Rhododendrons.)

Nursery Grown, Transplanted Clumps.

	Per 10	Per 100	Per 1000
8 to 12 inches, many growths	\$ 8.00	\$ 75.00	
12 to 18 inches, 20 to 30 well-branched stems....	13.00	110.00	\$800.00
18 to 24 inches, 20 to 30 well-branched stems....	15.00	125.00	
2 to 3 feet, 30 to 40 well-branched stems....	18.00	150.00	



No. 1 No. 2 No. 3
Kalmia Latifolia, cut back or burnt over, collected plants. No. 1 shows 18 to 24 inch average plant. Nos. 2 and 3 are average 2 to 3 ft. plants

KALMIA latifolia.

Collected Clumps, burnt over and cut back.

	Per 10	Per 100	Per 1000
12 to 18 inches, 20 to 30 well-branched stems....	\$ 5.25	\$ 45.00	\$400.00
18 to 24 inches, 20 to 30 well-branched stems....	6.00	55.00	450.00
2 to 3 feet, 30 to 40 well-branched young stems	7.00	65.00	500.00
3 to 4 feet, 30 or more well-branched young stems	11.00	95.00	
2 to 3 feet, Specimens , 50 or more well-branched young stems	14.00	120.00	

LEIOPHYLLUM prostratum. Allegheny Sand Myrtle. Indispensable for borders and Rock Gardens in the colder sections. Blooms for several months.

Collected Clumps.

	Per 10	Per 100	Per 1000
4 to 6 inches spread, fine clumps	\$ 3.50	\$ 30.00	\$280.00
6 to 10 inches spread, fine clumps	4.00	35.00	330.00
12 to 15 inches spread, Specimen Clumps	14.00	110.00	

We will be glad to give quotations on a mixed carload. (Minimum—16,000 lbs.)

P R I C E L I S T

LEUCOTHOE Catesbaei, Drooping Leucothoe. Adapted either to sun or shade, but prefers a soil retentive of moisture.

Nursery Grown, Transplanted Clumps.

	Per 10
18 to 24 inches.....	\$ 7 00
2 to 3 feet.....	10.00

RHODODENDRON carolinianum. Carolina Rhododendron. Flowers vary from light to deep pink. Blooms from four to five weeks before R. catawbiense. Does best in full sunlight, but flourishes also in shaded locations. (Same soil as recommended for Azaleas.)

Nursery Grown, Transplanted Clumps.

	Per 10	Per 100
12 to 18 inches, very bushy, 6 to 10 young stems	\$14.00	\$130.00
18 to 24 inches, very bushy, 6 to 10 young stems	17.50	
2 to 3 feet, very bushy, 10 to 18 young stems	20.00	

RHODODENDRON carolinianum.

Nursery Grown, Transplanted Clumps.

	Per 10	Per 100
12 to 18 inches, well-branched	\$8.00	\$75.00

RHODODENDRON carolinianum.

Collected Clumps.

	Per 10	Per 100
12 to 18 inches, heavy, many young stems.....	\$ 9.00	\$ 80.00
2 to 3 feet, heavy, many young stems	14.00	125.00
3 to 4 feet, extra heavy, many young stems.....	24.50	225.00

RHODODENDRON catawbiense. Catawba Rhododendron. One of our most beautiful and desirable shrubs. Habitat—Southern Alleghenies, but hardy as far north as New England. Does well in full sunlight, also partial shade. Colors vary from lilac to purple and almost red. (Same soil as recommended for Azaleas.)

Nursery Grown, Transplanted Clumps.

Our plants are exceptionally fine and vigorous. (Note: photograph.)

	Per 10	Per 100	Per 1000
12 to 18 inches, 6 to 10 well-branched stems....	\$14 25	\$140.00	\$1300.00
18 to 24 inches, 6 to 10 well-branched stems....	19.00	180.00	1600.00
2 to 3 feet, 10 to 18 well-branched stems....	25.00	225.00	2000.00
2 to 3 feet, Specimens , 18 to 30 heavily branched stems.....	30.00	275.00	
3 to 4 feet, 10 to 18 well-branched stems, heavy	35.00	300.00	

RHODODENDRON catawbiense.

Nursery Grown, Transplanted.

	Per 10	Per 100
12 to 18 inches, well-branched	\$ 7.50	\$60.00
18 to 24 inches, well-branched	10.00	

RHODODENDRON catawbiense.

Collected Clumps, burnt over and cut back. Unusually vigorous.

	Per 10	Per 100	Per 1000
18 to 24 inches, 6 to 10 well-branched stems....	\$ 9.50	\$ 90.00	\$ 825.00
2 to 3 feet, 10 to 15 well-branched stems....	14.00	120.00	1150.00
3 to 4 feet, 10 to 20 well-branched stems....	22.00	210.00	
2 to 3 feet, Specimens , 20 to 30 heavily branched stems.....	26.00	225.00	
3 to 4 feet, Specimens , 20 or more heavily branched stems.....	30.00	260.00	

RHODODENDRON maximum. Great Laurel.

Rosebay Rhododendron. Habitat, Nova Scotia and Ontario to the mountains of Georgia. Attains height of 35 feet. A very hardy species. Does best in a shady location. Flowers vary from white to light shades of pink. (Same soil as recommended for Azaleas.)

Nursery Grown, Transplanted Clumps.

	Per 10	Per 100	Per 1000
12 to 18 inches, 5 to 8 well-branched stems....	\$11.00	\$ 95.00	\$800.00
18 to 24 inches, 8 to 15 well-branched stems....	14.00	125.00	
2 to 3 feet, 10 to 15 well branched stems....	16.00		
2 to 3 feet, Specimens , 15 or more well-branched stems.....	22.00		



Average specimen plant of Rhododendron Catawbiense, Nursery Grown 2 to 3 feet.

We will make special prices on carload orders for Rhododendron Catawbiense.

P R I C E L I S T

RHODODENDRON maximum.

Nursery Grown.

Per 10

12 to 18 inches, well-branched	\$6.00
18 to 24 inches, well-branched	8.00

RHODODENDRON maximum.

Collected Clumps, burnt over and cut back. Unusually fine plants. We have many carloads.

Per 10 Per 100 Per 1000

12 to 18 inches, 10 to 15 well-branched stems....	\$ 4.50	\$ 40.00	\$350.00
18 to 24 inches, 10 to 15 well-branched stems....	5.25	48.00	400.00
2 to 3 feet, 15 to 25 well-branched stems....	7.50	60.00	550.00
3 to 4 feet, 15 to 25 well-branched stems....	10.50	80.00	
2 to 3 feet, Specimens , 25 or more well-branched stems.....	16.00	125.00	

TSUGA caroliniana. Carolina Hemlock.

Conceded to be the hardiest and handsomest of all the Hemlocks. It has very dark foliage, compact growth, branches pendulous, a rapid grower.

Nursery Grown, Compact, sheared.

Per 10 Per 100 Per 1000

12 to 18 inches,.....	\$ 5.50	\$ 45.00	\$ 400.00
18 to 24 inches.....	7.50	60.00	550.00
2 to 3 feet, very heavy....	14.00	125.00	1000.00
3 to 4 feet, extra heavy..	27.50		



Tsuga caroliniana, Nursery Grown 2 to 3 feet.

TSUGA canadensis.

Collected.

Per 10 Per 100

2 to 3 feet.....	\$ 8.00	\$ 75.00
3 to 4 feet, well-branched	12.00	100.00
4 to 5 feet, well-branched	16.00	135.00
5 to 6 feet, well-branched	26.00	

TSUGA canadensis. Canadian or Common Hemlock. A very handsome, ornamental tree, extensively used for hedges and wind brakes.

Nursery Grown, Compact, sheared.

Per 10 Per 100

18 to 24 inches,.....	\$ 6.00	\$ 55.00
2 to 3 feet, heavy.....	14.00	125.00
3 to 4 feet, heavy.....	20.00	
4 to 5 feet, very heavy....	22.00	



Block of Rhododendron Catawbiense in Linville Nursery.